

STANDARD

With the Standard package you can view and respond to sales leads and build a basic company profile to market your capabilities.

Free

ADVANTAGE

Upgrading to an Advantage subscription gives you priority access to Fortune 2000 buyers, and additional marketing tools to increase sales.

\$449^{USD}
per year

Upgrade

ADVANTAGE PLUS

Upgrading to an Advantage Plus subscription gives you everything in Advantage, plus marketing consulting and free access to AribaLIVE.

\$2999^{USD}
per year

Upgrade

Sales Tools

View sales leads



Respond to RFI or RFQ postings*

\$29^{USD} / \$79^{USD}
per response per response

\$19^{USD} / \$49^{USD}
per response per response

Unlimited

Respond to eIntros

Advantage packages only

Unlimited

Unlimited

Include customer references in your profile



Allows direct messaging between you and buyers



See a list of buyers that viewed your profile



Marketing Tools

Configure a basic company profile to drive leads



Enhance your company profile with attention grabbing features



Receive prioritized ranking in buyer previews of matched sellers



Send your 3rd party credit and risk scores when responding to leads



Premium Services

Receive one free AribaLIVE conference pass (valued at more than \$1,000 USD) to network with leading buyers



Receive access to Ariba consulting professionals to increase exposure to buyers



*Standard package: \$29.00USD per response if project size is equal or less than \$10,000.00USD; \$79.00USD if project size is more than \$10,000.00USD.

Advantage package: \$19.00USD per response if project size is equal or less than \$10,000.00USD; \$49.00USD if project size is more than \$10,000.00USD.